

# First Quarter 2019 Earnings

April 26, 2019

# **Cautionary Statement and Information Related to Financial Measures**

#### **Cautionary Statement**

The statements in this presentation relating to matters that are not historical facts are forward-looking statements. These forward-looking statements are based upon assumptions of management which are believed to be reasonable at the time made and are subject to significant risks and uncertainties. Actual results could differ materially based on factors including, but not limited to, the business cyclicality of the chemical, polymers and refining industries; the availability, cost and price volatility of raw materials and utilities, particularly the cost of crude oil, natural gas, and associated natural gas liquids; competitive product and pricing pressures; labor conditions; our ability to attract and retain key personnel; operating interruptions (including leaks, explosions, fires, weather-related incidents, mechanical failure, unscheduled downtime, supplier disruptions, labor shortages, strikes, work stoppages or other labor difficulties, transportation interruptions, spills and releases and other environmental risks); the supply/demand balances for our and our joint ventures' products, and the related effects of industry production capacities and operating rates; our ability to achieve expected cost savings and other synergies; our ability to successfully execute projects and growth strategies; any proposed business combination, the expected timetable for completing any proposed transactions and the receipt of any required governmental approvals, future financial and operating results, benefits and synergies of any proposed transactions, future opportunities for the combined company; legal and environmental proceedings; tax rulings, consequences or proceedings; technological developments, and our ability to develop new products and process technologies; potential governmental regulatory actions; political unrest and terrorist acts; risks and uncertainties posed by international operations, including foreign currency fluctuations; and our ability to comply with debt covenants and service our debt. Additiona

The illustrative results or returns of growth projects are not in any way intended to be, nor should they be taken as, indicators or guarantees of performance. The assumptions on which they are based are not projections and do not necessarily represent the Company's expectations and future performance. You should not rely on illustrated results or returns or these assumptions as being indicative of our future results or returns.

This presentation contains time sensitive information that is accurate only as of the date hereof. Information contained in this presentation is unaudited and is subject to change. We undertake no obligation to update the information presented herein except as required by law.

#### **Information Related to Financial Measures**

This presentation makes reference to certain "non-GAAP" financial measures as defined in Regulation G of the U.S. Securities Exchange Act of 1934, as amended.

EBITDA, as presented herein, may not be comparable to a similarly titled measure reported by other companies due to differences in the way the measure is calculated. We calculate EBITDA as income from continuing operations plus interest expense (net), provision for (benefit from) income taxes, and depreciation & amortization. EBITDA should not be considered an alternative to profit or operating profit for any period as an indicator of our performance, or as an alternative to operating cash flows as a measure of our liquidity.

While we also believe that free operating cash flow (FOCF) is a measure of profitability commonly used by investors to evaluate performance, free operating cash flow, as presented herein, may not be comparable to similarly titled measures reported by other companies due to differences in the way the measures are calculated. For purposes of this presentation, free operating cash flow means net cash provided by operating activities minus sustaining (maintenance and HSE) capital expenditures.

Additionally, total liquidity is a measure that provide an indicator of value to investors. For purposes of this presentation, total liquidity includes cash and cash equivalents, restricted cash and restricted cash equivalents, short term investments, repurchase agreements, and availability under our Three-Year Team Loan due 2022, Senior Revolving Credit Facility and our receivables facilities.

Reconciliations for our non-GAAP measures can be found on our website at www.LyondellBasell.com/investorrelations.

# **First Quarter 2019 Highlights**

## **Delivering strong results**

Diluted EPS: \$2.19

EBITDA: \$1.4 billion

O&P – EAI EBITDA: 133% 1Q19 vs. 4Q18

# **Growing through investment**

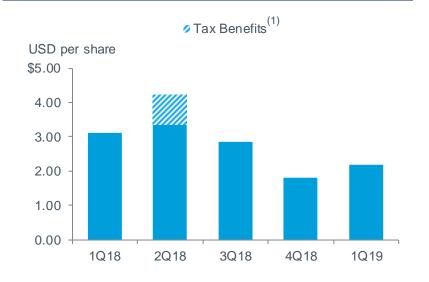
- Acquired syngas plant in La Porte, TX
- Commissioning *Hyperzone* PE 3Q19

## **Advancing** value-driven opportunities

- Capturing A. Schulman synergy
- Continuing to evaluate Braskem opportunity

Financial Highlights			
\$ in millions, except per share data	1Q18	4Q18	1Q19
Net Income	\$1,231	\$692	\$817
EBITDA	\$1,913	\$1,212	\$1,428
Diluted Earnings (\$/share)	\$3.11	\$1.79	\$2.19

# **EPS Performance**



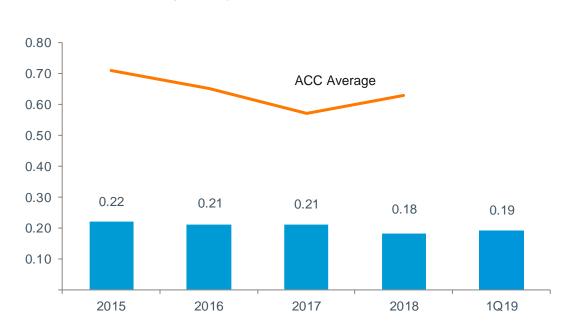
<sup>(1) 2</sup>Q18 results include a non-cash benefit from the settlement of prior-year tax positions of \$346 million that increased earnings by \$0.88 per share.

# **LyondellBasell – An Industry Leader in Safety Performance**



#### Ferrara, Italy

### Injuries per 200,000 Hours Worked



Source: American Chemistry Council (ACC), LYB. ACC data includes all available periods. Number of hours worked includes employees and contractors. Data includes safety performance from the acquisition of A. Schulman from August 21, 2018 forward.

# **Diverse Global Business Portfolio Provides Resilience**

# Strong:

I&D performance

#### **Durable:**

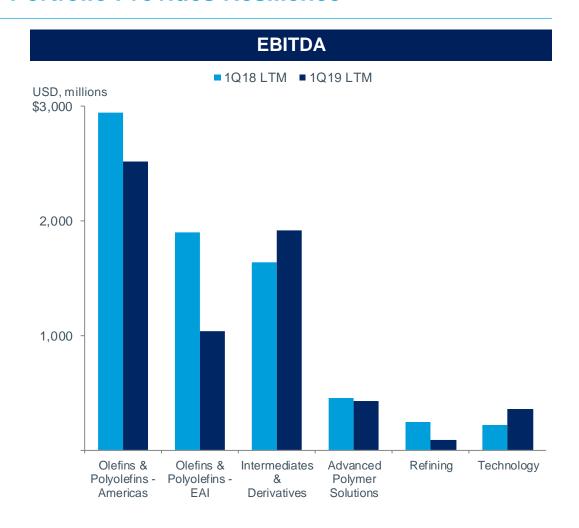
Polyethylene chain margin

# **Challenging:**

Refining margins

# **Growing:**

**Technology licensing** 



Advanced Polymer Solutions includes results from the acquisition of A. Schulman from August 21, 2018 forward. Results for Olefins and Polyolefins – Americas and Olefins and Polyolefins – EAI have been recast with the shift of the legacy LyondellBasell products: polypropylene compounds, *Catalloy*, and polybutene-1 to Advanced Polymer Solutions.

# **Cash Generation and Deployment**

# **Delivering strong results:**

Cash from operating activities \$657 MM

## **Managing debt portfolio:**

\$1B April 2019 bonds

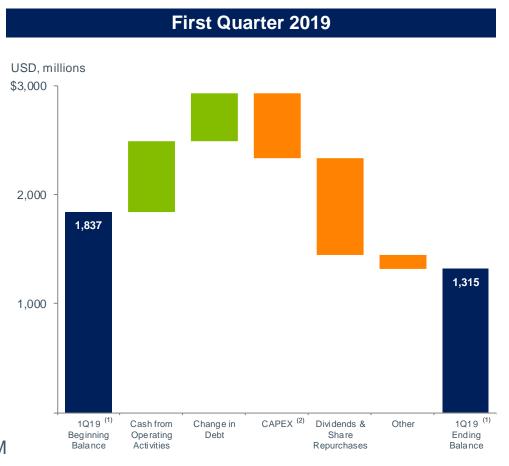
\$1B general corporate purposes

# **Growing through investment:**

Progressing construction on Hyperzone PE and PO/TBA

# **Returning value to shareholders:**

Dividends & share repurchases \$884 MM



<sup>(1)</sup> Beginning and ending cash balances include cash, restricted cash, and liquid investments.

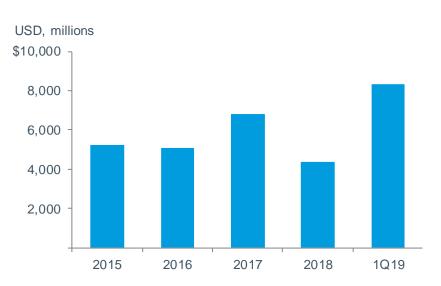
<sup>(2)</sup> CAPEX includes growth and sustaining (maintenance and HSE) capital.

# **Strong Cash Generation With Ample Liquidity**

# **Cash From Operating Activities**

# Free Operating Cash Flow<sup>(1)</sup> Sustaining Capex USD, millions \$7,000 6,000 4,000 3,000 1,000 2015 2016 2017 2018 1Q19 LTM

# **Total Liquidity**<sup>(2)</sup>



#### **1Q19 LTM**

Cash from operating activities: \$5.1 B

Sustaining capex: \$1.0 B

Free operating cash flow<sup>(1)</sup>: \$4.1 B

## **Total Liquidity**

2018 decline due to A. Schulman acquisition

2019 increase for optionality

<sup>(1)</sup> Free Operating Cash Flow = cash from operating activities – sustaining (maintenance and HSE) capital expenditures.

<sup>(2)</sup> Total liquidity includes cash and cash equivalents, restricted cash and restricted cash equivalents, short term investments, repurchase agreements, and availability under our Three-Year Team Loan due 2022, Senior Revolving Credit Facility and our receivables facilities as of December 31 for each whole year and March 31, 2019 for 1Q19.

# Olefins and Polyolefins – Americas Well-Supplied Markets Compress Polyolefin Chain Margins



# 1Q19 Performance vs. 4Q18<sup>(1)</sup>

#### **Olefins**

Ethylene price down \$42/MT

Polyethylene

Polypropylene

















Matagorda, Texas

<sup>(1)</sup> Arrow direction reflects our underlying business metrics.

# Olefins and Polyolefins – Europe, Asia, and International Strong Polymer Volumes Following an Unusually Low 4Q



# 1Q19 Performance vs. 4Q18<sup>(1)</sup>

#### **Olefins**

Planned maintenance completed in 4Q

#### Polyethylene

Volume increased 18%

#### Polypropylene

Volume increased 16%











Geelong, Australia

<sup>(1)</sup> Arrow direction reflects our underlying business metrics.

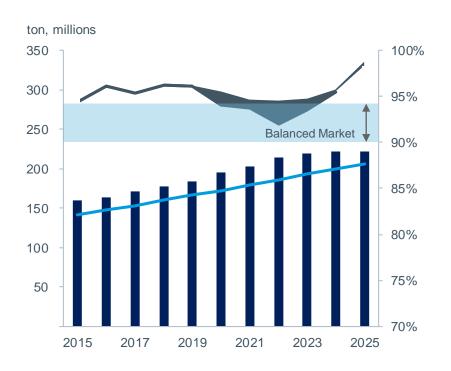
# **Industry Capacity Additions Serving Strong Global Demand**



# Global Polyethylene Supply & Demand









Source: IHS Markit, Wood Mackenzie, LYB estimates, effective operating rate assuming 6% industry downtime for ethylene and 8% for polyethylene. Based on 2019 updated balances.

# **Intermediates and Derivatives Continued Strong Demand in a Balanced Market**



# 1Q19 Performance vs. 4Q18<sup>(1)</sup>

#### Propylene Oxide and Derivatives

Planned maintenance completed in 4Q

#### Intermediate Chemicals

 Margin decline in methanol and ethylene glycol partially offset by styrene

Oxyfuels & Related Products



















Botlek, The Netherlands

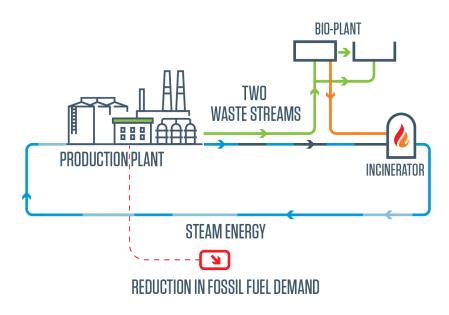
<sup>(1)</sup> Arrow direction reflects our underlying business metrics.

# Circular Steam Project – Advancing a Sustainable Solution

Reduces energy to support a sustainable economy

Contributes to Dutch government CO<sub>2</sub> reduction targets

## Reduces operating cost structure

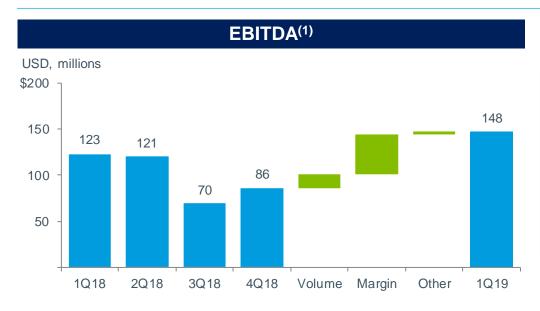


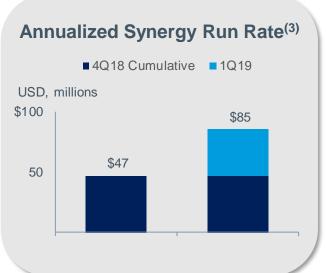




Rotterdam, The Netherlands

# Advanced Polymer Solutions Seasonal Improvement and Capture of A. Schulman Synergies





# 1Q19 Performance vs. 4Q18<sup>(2)</sup>

Compounding & Solutions

- Seasonal demand improvement
- PPC margin improvement

**Advanced Polymers** 









Akron, Ohio

- (1) 3Q18 EBITDA includes transaction and integration costs of \$49 MM. 4Q18 and 1Q19 EBITDA include integration costs of \$20 MM and \$16 MM, respectively.
- (2) Arrow direction reflects our underlying business metrics.
- (3) Annualized synergy run rate as of December 31, 2018 and March 31, 2019.

# **Advanced Polymer Solutions Product Spotlight: Engineered Plastics**

# **Nylon Compound**

- Alkaline battery end cap assembly
  - Resolves battery fluid leaking
  - Extends battery life
  - Improves manufacturing efficiency
- LyondellBasell Schulamid HT proprietary technology



# **Styrenic Alloy**

- **■** GPS domes for farm equipment
  - Improves UV stability
  - Improves radio frequency transmission
  - Reduces costs
  - Improves manufacturing efficiency



# Refining Margins Improved but Limited by Soft Market Conditions



# 1Q19 Performance vs. 4Q18<sup>(1)</sup>

Houston Refinery

Crude throughput: 259 MBPD

Maya 2-1-1 up \$2.66 to \$13.55











Houston, Texas

<sup>(1)</sup> Arrow direction reflects our underlying business metrics.

# Maya 2-1-1 Improving with Gasoline Crack Spread

LLS-Maya **spread improved** gradually during 1Q19

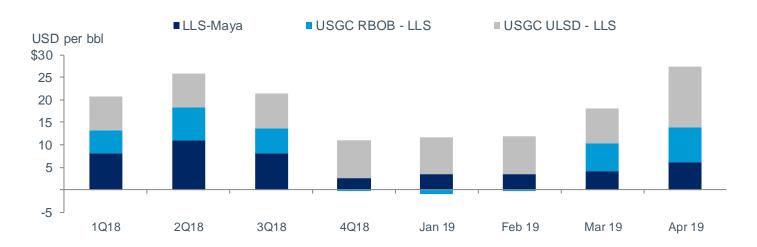
Maya pricing strong relative to other crudes

USGC ULSD – LLS spread March - April: \$7-9/bbl



Houston, Texas

16



Note: Light Louisiana Sweet (LLS) is the referenced light crude. Maya is the referenced heavy crude oil. USGC RBOB is the referenced U.S. Gulf Coast unleaded gasoline future. USGC ULSD is the U.S. Gulf Coast diesel future. Data represents quarterly, monthly and April 18, 2019 month-to-date average per Platts.

# **First Quarter Summary and Outlook**

# **Summary**

## Outlook



Diluted earnings per share: \$2.19



Continued robust global demand



O&P – EAI quarterly **EBITDA** improvement: 133%



Seasonal margin and volume improvements for most businesses



**Strong** cash from operating activities **\$5.1 billion** for LTM 1Q19



**Improved** refining margins

# **Advancing Growth**



Acquired syngas plant - La Porte, TX

Continuing evaluation - Braskem



Capturing A. Schulman synergies

Commissioning Hyperzone PE - 3Q19